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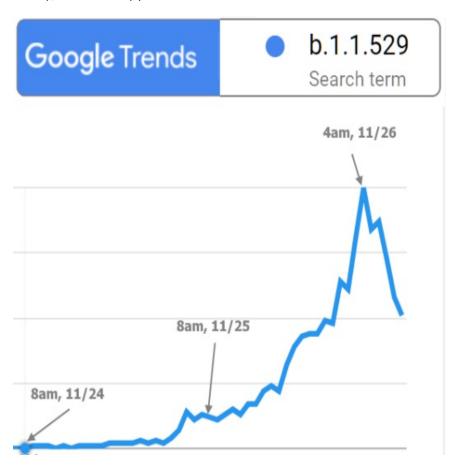
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New Covid Variant Rocks Markets; New Loan Limits Next Week

Just when it looked like the current week would fizzle out on a negative note for rates, our least favorite market mover is back in the news.

B.1.1.529 (designated now as "Omicron"), a new covid variant hit the market like a ton of bricks on Friday morning. 48 hours earlier, Google had never heard of it. Search interest began to ramp up on Thanksgiving Day. By Friday, it's an utterly pervasive headline.



With financial markets closed for Thanksgiving, there was an abrupt reaction upon reopening for the half-day on Friday.

National Average Mortgage Rates



| | Rate | Change | Points |
|-----------------|-------|--------|--------|
| Mortgage News D | Daily | | |
| 30 Yr. Fixed | 7.39% | +0.01 | 0.00 |
| 15 Yr. Fixed | 6.83% | +0.01 | 0.00 |
| 30 Yr. FHA | 6.87% | +0.01 | 0.00 |
| 30 Yr. Jumbo | 7.58% | 0.00 | 0.00 |
| 5/1 ARM | 7.40% | 0.00 | 0.00 |
| Freddie Mac | | | |
| 30 Yr. Fixed | 7.10% | -0.34 | 0.00 |
| 15 Yr. Fixed | 6.39% | -0.37 | 0.00 |

Market Data

Rates as of: 4/24

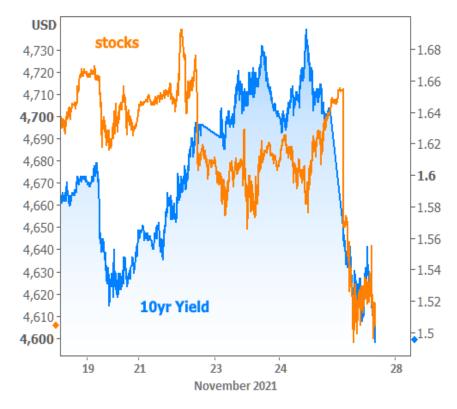
| | Price / Yield | Change |
|--------------------------------|---------------|---------|
| MBS UMBS 6.0 | 99.44 | -0.18 |
| MBS GNMA 6.0 | 100.25 | -0.15 |
| 10 YR Treasury | 4.6506 | +0.0084 |
| 30 YR Treasury | 4.7885 | +0.0173 |
| Pricing as of: 4/25 7:49AM EST | | |

Recent Housing Data

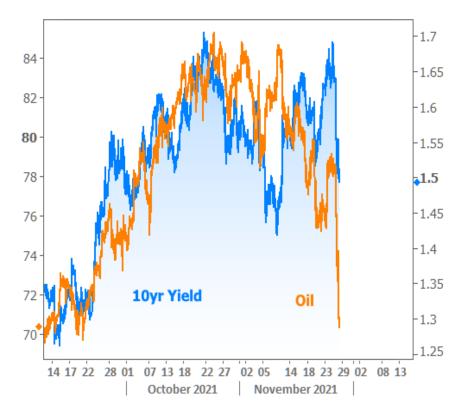
| | | Value | Change |
|---------------------|--------|-------|---------|
| Mortgage Apps | Apr 24 | 196.7 | -2.67% |
| Building Permits | Mar | 1.46M | -3.95% |
| Housing Starts | Mar | 1.32M | -13.15% |
| New Home Sales | Mar | 693K | +4.68% |
| Pending Home Sales | Feb | 75.6 | +1.75% |
| Existing Home Sales | Feb | 3.97M | -0.75% |
| Builder Confidence | Mar | 51 | +6.25% |

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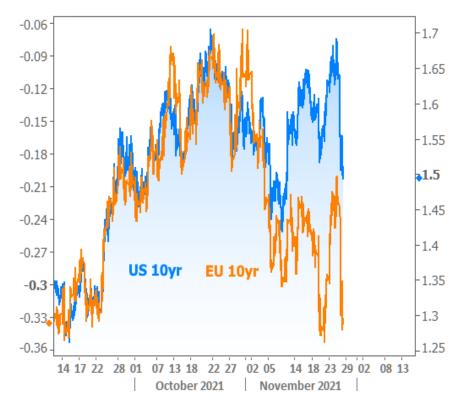
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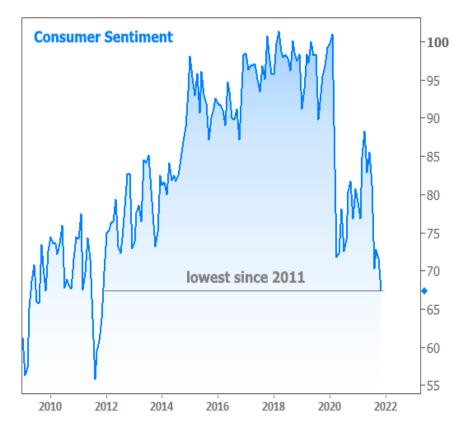
This augmented other moves that were already in progress, like the recent **decline in oil prices** and the outperformance of European bonds. Both are positive indicators for US rates as long as they keep doing what they're doing.



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Some of the recent economic data, such as the Consumer Sentiment survey that came out on Wednesday, also suggests economic caution.

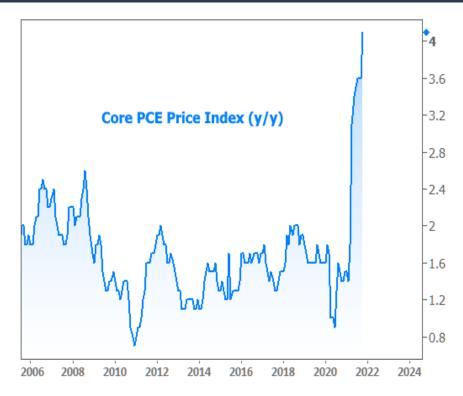


The **counterpoint** is that the low sentiment reading is primarily a factor of inflation, and inflation puts **upward** pressure on rates. A key inflation report was out at the exact same time on Wednesday morning, and let's just say it remains elevated.

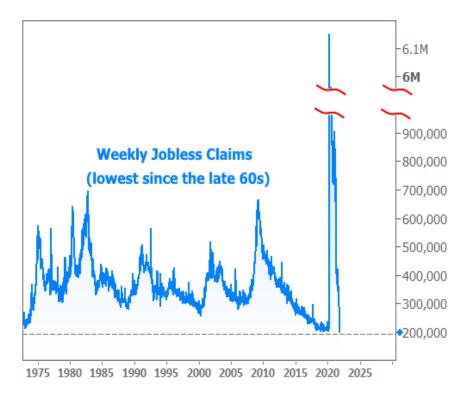
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There are other counterpoints as well--other places where the post-covid economy is shining. This week's most striking example is the drop in weekly jobless claims to the lowest levels since the late 1960's.



The point is that there are reasons for rates to move higher or lower. There always are.

In general, economic healing, inflation fears, and Fed tapering expectations began putting upward pressure on rates as early as the summer of 2020. Since then, there have been several "yeah buts" that have pushed back in the other direction. Most notably, the delta variant brought rates down significantly this past August.

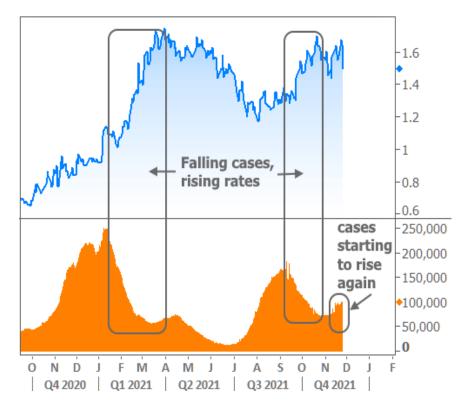
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In the coming weeks, the market will increasingly be looking to resolve the battle visualized in the chart above. If the Omicron variant proves to be as troublesome as Delta, it would likely go a long way toward reinforcing recent rate ceilings. Even if it doesn't, traders are wondering if we'll see a similar uptick in covid cases to those seen across Europe in recent weeks. There is already a modest increase in the past few weeks.



Update on New Conforming Loan Limits

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With unprecedented home price appreciation in 2021, there is a lot of anticipation for the annual increase in conforming loan limits. This usually happens on the 4th Tuesday of November, but this year it will be the 5th Tuesday (Nov 30th). We know this beyond a shadow of a doubt because the calculation relies on FHFA's quarterly expanded home price index data, and that data has been on the calendar for next Tuesday since August 2020.

Home / Media / FHFA Announces 2021 Release Dates for House P

News Release

FHFA Announces 2021 Release Dates for House Price Index

FOR IMMEDIATE RELEASE

8/19/2020

Washington, D.C. – The Federal Housing Finance Agency (FHFA) today announced the FHFA House Price Index (HPI) will be released at **9 a.m. ET** on the following Tuesdays in 2021:

| January 26 Mo | onthly Inde | ex |
|---------------|-------------|----|
|---------------|-------------|----|

| February 23 | Ouarterly and | Monthly Index |
|-------------|----------------------|---------------|
|-------------|----------------------|---------------|

March 30 Monthly Index

April 27 Monthly Index

May 25 Quarterly and Monthly Index

June 29 Monthly Index

July 27 Monthly Index

August 31 Quarterly and Monthly Index

September 28 Monthly Index

October 26 Monthly Index

November 30 Quarterly and Monthly Index

December 28 Monthly Index

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Recent Economic Data

| Date | Event | Actual | Forecast | Prior |
|-------------------|--------------------------------------|--------|----------|--------|
| Monday, N | lov 22 | | | |
| 10:00AM | Oct Existing home sales (ml) | 6.34 | 6.20 | 6.29 |
| 10:00AM | Oct Exist. home sales % chg (%) | 0.8 | | 7.0 |
| Tuesday, N | lov 23 | | | |
| 9:45AM | Nov Markit Services PMI | 57.0 | 59.0 | 58.7 |
| 9:45AM | Nov Markit Manuf. PMI | 59.1 | 59.0 | 58.4 |
| 9:45AM | Nov Markit Composite PMI | 56.5 | | 57.6 |
| Wednesda | y, Nov 24 | · · | ' | |
| 7:00AM | w/e MBA Purchase Index | 295.7 | | 282.5 |
| 7:00AM | w/e MBA Refi Index | 2706.2 | | 2695.0 |
| 8:30AM | Q3 GDP Prelim (%) | 2.1 | 2.2 | 2.0 |
| 8:30AM | Oct Durable goods (%) | -0.5 | 0.2 | -0.3 |
| 8:30AM | w/e Jobless Claims (k) | 199 | 260 | 268 |
| 10:00AM | Oct Core PCE Inflation (y/y) (%) | 4.1 | 4.1 | 3.6 |
| 10:00AM | Oct New Home Sales (ml) | 0.745 | 0.800 | 0.800 |
| 10:00AM | Nov Consumer Sentiment (ip) | 67.4 | 66.9 | 66.8 |
| 10:00AM | Nov Sentiment: 5y Inflation (%) | 3.0 | | 2.9 |
| 10:00AM | Nov Sentiment: 1y Inflation (%) | 4.9 | | 4.9 |
| 10:00AM | Oct New Home Sales (%) (%) | 0.4 | | 14.0 |
| 10:30AM | w/e Crude Oil Inventory (ml) | 1.017 | -0.481 | -2.101 |
| 2:00PM | FOMC Minutes | | | |
| Monday, N | lov 29 | | | |
| 10:00AM | Oct Pending Sales Index | 125.2 | | 116.7 |
| 10:00AM | Oct Pending Home Sales (%) | +7.5 | 0.9 | -2.3 |
| Tuesday, Nov 30 | | | | |
| 9:00AM | Sep Case Shiller Home Prices y/y (%) | +19.1 | 19.3 | 19.7 |
| 9:00AM | Sep FHFA Home Prices y/y (%) | 17.7 | | 18.5 |
| 9:45AM | Nov Chicago PMI | 61.8 | 67.0 | 68.4 |
| 10:00AM | Nov Consumer confidence | 109.5 | 111.0 | 113.8 |
| Wednesday, Dec 01 | | | | |
| 7:00AM | w/e MBA Purchase Index | 310.7 | | 295.7 |
| 7:00AM | w/e MBA Refi Index | 2304.5 | | 2706.2 |
| 8:15AM | Nov ADP National Employment (k) | 534 | 525 | 571 |
| 10:00AM | Nov ISM Manufacturing PMI | 61.1 | 61.0 | 60.8 |
| 10:00AM | Oct Construction spending (%) | 0.2 | 0.4 | -0.5 |

Event Importance:

No Stars = Insignificant



★ Moderate



★ Important



★★ Very Important

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| Date | Event | Actual | Forecast | Prior |
|------------------|------------------------------|--------|----------|-------|
| Thursday, Dec 02 | | | | |
| 8:30AM | w/e Jobless Claims (k) | 222 | 240 | 199 |
| Friday, De | c 03 | | | |
| 8:30AM | Nov Non-farm payrolls (k) | 210 | 550 | 531 |
| 8:30AM | Nov Unemployment rate mm (%) | 4.2 | 4.5 | 4.6 |
| 10:00AM | Nov ISM N-Mfg PMI | 69.1 | 65.0 | 66.7 |

Lending on Tap in Every State

Buyers in all 50 states trust my team to close their loans simply and on time.

Our team works hard to make your loan process appear simple. Even when you're already pre-approved with a lender, you'll benefit from talking with us.

Where are you in your process? Where are you trying to go? I'll share with you how we'll be a part of that journey.

Jeff Statz

