Housing News Update



Jeff Statz Sr. Loan Officer, Statz Team NMLS #36442 6226 Jeffers Drive Madison, WI 53719 Office: 608-572-7811 Mobile: 608-301-5112 Fax: 888-466-4068 jeff@statz.us View My Website

Builders' Confidence Returns as Hurricane Worries Wane

After reacting strongly to Hurricanes Harvey and Irma with a four-point drop in September, the Housing Market Index (HMI) **regained its footing** in October. The National Association of Home Builders (NAHB) says the HMI, which measures its new home builder member's attitudes toward the new home market gained four points this month, reaching 68, its **highest reading since May.** Analysts had expected the index, which NAHB cosponsors with Wells Fargo, to remain unchanged from September at 64.

"This month's report shows that home builders are rebounding from the initial shock of the hurricanes," said NAHB Chairman Granger MacDonald. "However, builders need to be mindful of **long-term repercussions** from the storms, such as intensified material price increases and labor shortages."

Derived from a monthly survey that NAHB has been conducting for 30 years, the NAHB/Wells Fargo Housing Market Index gauges builder perceptions of current single-family home sales and sales expectations for the next six months as "good," "fair" or "poor." The survey also asks builders to rate traffic of prospective buyers as "high to very high," "average" or "low to very low." Scores for each component are then used to calculate a seasonally adjusted index where any number over 50 indicates that more builders view conditions as good than poor.

All three HMI components gained ground in October. Both the component gauging current sales conditions and the one charting sales expectations over the next six months increased 5 points, reaching 75 and 78 respectively. Meanwhile, the component measuring buyer traffic ticked up a single point to 48.

Regional scores for the HMI are reported as three-month moving averages. The index for the **South** rose two points to 68 and the **Northeast** rose one point to 50. Both the **West** and **Midwest** remained unchanged at 77 and 63, respectively.

"It is encouraging to see builder confidence return to the high 60s levels we saw in the spring and summer," said NAHB Chief Economist Robert Dietz. "With a tight inventory of existing homes and promising growth in household formation, we can expect the new home market continue to strengthen at a modest rate in the months ahead."

National Average Mortgage Rates



Recent Housing Data

	Value	Change
May 15	198.1	+0.51%
Mar	1.46M	-3.95%
Mar	1.32M	-13.15%
Mar	693K	+4.68%
Feb	75.6	+1.75%
Feb	3.97M	-0.75%
	Mar Mar Mar Feb	May 15 198.1 Mar 1.46M Mar 1.32M Mar 693K

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		\ \	Value	Change
Lending on Tap in Every State	Builder Confidence	Mar	51	+6.25%
Buyers in all 50 states trust my team to close their loans simply and on time.				
Our team works hard to make your loan process appear simple. Even when yo benefit from talking with us.	u're already pre-approve	ed with a ler	nder, y	/ou'll
Where are you in your process? Where are you trying to go? I'll share with you	I how we'll be a part of t	hat journey. Jeff Sta		

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